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CENTRAL INTELLIGENCE AGENCY	REPORT NO.
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The following report is a copy of the translation of an undated document which treats the subject of cadre training in business administration and foreign trade. It was probably written by LI Ch'i-lin*, and may be notes for discussion at a Chinese Communist meeting, rather than the program of an actual course of study.

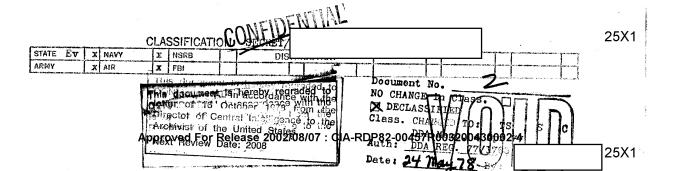
Preliminary Draft of the Study Plan.

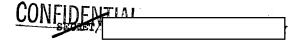
- 1. Policy: Coordinate the policies of study, training of cadre, and the elevation of one's own standards. The aim will be to learn what you are going to work with. Vocation will be specialized.
- mission: To unite in preparing for the work of taking over administration.
 Also prepare to carry on foreign trade in order to accomplish the mission of solving financial problems.
- 3. Aim: To become familiar with the existing conditions, to get a grasp of the policies, to be proficient in vocational skill, and to insure the flow of supplies.

4. Contents:

- a. General study of foreign trade policies, regulation, and vocational theories (including scientific skill and management). This study should coordinate with the nucleus groups.
- b. Investigation and research on the characteristics of import and export firms in Hong Kong.
- c. Investization and research on the import and export firms operated by Auomintang bureaucrats.
- d. Investigation and research on important import and export items.
- e. The selection of cadres from the masses and unity.
- f. General review of the business experience obtained in the enterprises of this group.

At present, the central work of this group should be the investigation and research on business characteristics. Other studies must be coordinated.





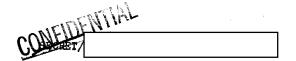
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- 5. Methods and forms:
 - a. When an object is chosen for investigation and research, a detailed investigation chart must be prepared. A thorough understanding of the environment is necessary. At the same time, a concrete question must be put forth as a special subject, such as "How to operate an import and export firm efficiently."
- 6.

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b.	Specify reading requirements in books on business theory and practice.
0.	Exchange general reviews of research with other groups,
d.	Coordinate with the nucleus groups and read the reports on special subjects.
θ.,	Collection and perusal of material.
f.	Each individual chooses a special subject for his own research
Ite	m (a) should be the regular work of study for this group.
Pro	cedure, steps, and division of work:
а. b.	How to prescribe the time for accomplishing the plan (the division throughout the entire course and coordination with the central work).
c.	
- •	public relations.
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